

## Guy Berry - Real Estate Expert Witness

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USA

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### Expert Witness - Forensic Expert - Litigation Support - Speaker

Guy Berry has been a licensed active agent for over 30 years, having served as an expert in more than 300 cases. He can help support your clients in virtually every aspect of real estate agent & broker "standard of care and fiduciary duty" issues, most outside the expertise of the average real estate practitioners. These include residential, condo/homeowner association cases income property, commercial sales/leasing, sale of businesses, syndication, raw land and development, broker/agent disputes, office policy, ethics issue, seller duty to disclose and other cases.



### Services

Guy Berry, a real estate expert witness, has qualified as an expert in Family, District, Superior, Federal District and U.S. Bankruptcy Court as well as innumerable arbitrations & mediations by providing the following areas of expertise:

- \* Expert Witness
- \* Broker/Agent Standard of Care
- \* Broker/Agent Breach of Fiduciary Duty
- \* Seller Duty to Disclose
- \* Early Case Development
- \* Discovery Strategy
- \* Deposition Strategy and Analysis
- \* Valuation

### Litigation Support Services

Guy Berry provides unbiased and impartial expert testimony and litigation support services for both plaintiff and defense attorneys.

### Areas of Expertise

- Broker Malpractice
- Due Diligence
- Fiduciary Duty
- Malpractice
- Professional Responsibility
- Real Estate
- Real Estate Agent Malpractice
- Real Estate Contracts
- Real Estate Malpractice
- Real Estate Professional Standards
- Seller Duty to Disclose
- Standard of Care

### Profile

Guy's greatest strength is helping the attorney quickly analyze the pros and cons of the case. One attorney commented that having Guy on the case was like having a co-counsel. Guy's broad knowledge of agent practice, statutory and case law, coupled with a love of the law, provides the legal community with a real estate expert that can analyze a case, identify needed discovery, help develop the right deposition questions and handle himself well during depositions and case testimony in front of a judge or jury. This provides you with the opportunity to utilize him on cases and in ways outside the expertise of the average real estate practitioner or expert witness.

### Licenses

California Real Estate Broker's License. Originally licensed in 1978.

### Professional Experience

More than 300 cases regarding agent "standard of care" cases. Qualified as an expert in Family, District, Superior, Federal District and U.S. Bankruptcy Court as well as innumerable Arbitrations & Mediations.

### Affiliations

National Association of Realtors  
California Association of Realtors  
Santa Clara County Association of Realtors  
Santa Clara County Bar Association - Fee Arbitration Panel  
Santa Clara County Association of Realtors (Professional Standards Chairman)  
California Association of Realtors (Past Director)  
Santa Clara County Association of Realtors (Past Director)

### Qualifications

- 30+ years as an active real estate agent and broker
- 12+ years managing large real estate offices including Coldwell Banker, Fox and Carlskadon, Contempo Realty, Century 21 and others
- Reviewed and supervised more than 12,000 real estate transactions
- Director of Legal Compliance Department for a national real estate developer of apartments, office condo and